

BCBS Medicare Boot Camp Sessions					
DATE	Time	Topic	Webinar Link	Password	Duration
3/9/2021	10:00 AM Central	Learn about the Digital Sales Kit & Agent Resource Guide	Join Meeting	Trainblue1	30 Min
3/11/2021	10:00 AM Central	Access and Place Orders in your Supply Portal	Join Meeting	Trainblue1	30 Min
3/16/2021	10:00 AM Central	Create Year-Round Sales Opportunities through Special Enrollment Periods (SEP)	Join Meeting	Trainblue1	30 Min
3/18/2021	10:00 AM Central	Learn about STARS and a Rewards Program that puts Money in Your Members Pocket	Join Meeting	Trainblue1	30 Min
3/23/2021	10:00 AM Central	Get Back to Basics--Medicare 101: In-depth Look at Medicare Parts A and B	Join Meeting	Trainblue1	30 Min
3/25/2021	10:00 AM Central	Simplify the Enrollment Process--Learn about Online Enrollment Options	Join Meeting	Trainblue1	30 Min
3/30/2021	10:00 AM Central	Learn about Blue Cross Blue Shield 2021 Medicare Supplement Plans	Join meeting	Trainblue1	30 Min
4/1/2021	10:00 AM Central	Diversify your Book of Business with Standalone Dental and Vision Products	Join meeting	Trainblue1	30 Min
4/6/2021	10:00 AM Central	Learn about Blue Cross Blue Shield 2021 Medicare Supplement Plans	Join meeting	Trainblue1	30 Min
4/8/2021	10:00 AM Central	Learn about STARS and a Rewards Program that puts Money in Your Members Pocket	Join meeting	Trainblue1	30 Min
4/13/2021	10:00 AM Central	Maximize your Potential with DocuSign and Virtual Enrollment Capabilities	Join meeting	Trainblue1	30 Min
4/15/2021	10:00 AM Central	Explore the Blue Access for Producer Portal (BAP)	Join meeting	Trainblue1	30 Min
4/20/2021	10:00 AM Central	Become Familiar with Value Added Services and the Producer Selling Guide	Join meeting	Trainblue1	30 Min
4/22/2021	10:00 AM Central	Get Back to Basics--Medicare 101: Medicare Supplement Plans	Join meeting	Trainblue1	30 Min
4/27/2021	10:00 AM Central	Access Important Documents through our Public Member Website	Join meeting	Trainblue1	30 Min
4/29/2021	10:00 AM Central	Stay Safe, Stay Compliant--Sales Events Basics and Compliance	Join meeting	Trainblue1	30 Min
5/4/2021	10:00 AM Central	Learn about Blue Cross Blue Shield 2021 Medicare Supplement Plans	Join meeting	Trainblue1	30 Min
5/6/2021	10:00 AM Central	Diversify your Book of Business with Standalone Dental and Vision Products	Join meeting	Trainblue1	30 Min
5/11/2021	10:00 AM Central	Learn about Blue Cross Blue Shield 2021 Medicare Supplement Plans	Join meeting	Trainblue1	30 Min
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5/25/2021	10:00 AM Central	Become Familiar with Value Added Services and the Producer Selling Guide	Join meeting	Trainblue1	30 Min
5/27/2021	10:00 AM Central	Get Back to Basics--Medicare 101: Prescription Drug Plans and Medicare Advantage	Join meeting	Trainblue1	30 Min
6/1/2021	10:00 AM Central	Access Important Documents through our Public Member Website	Join meeting	Trainblue1	30 Min
6/3/2021	10:00 AM Central	AEP is Around the Corner--Certify with Blue Cross Blue Shield	Join meeting	Trainblue1	30 Min
6/8/2021	10:00 AM Central	Stay Safe, Stay Compliant--Sales Events Basics and Compliance	Join meeting	Trainblue1	30 Min