

| BCBS Medicare Boot Camp Sessions |                     |           |                                                                                              |                                                |          |
|----------------------------------|---------------------|-----------|----------------------------------------------------------------------------------------------|------------------------------------------------|----------|
| DATE                             | Time                | Presenter | Topic                                                                                        | Webinar Link                                   | Duration |
| 8/2/2022                         | 10:00 AM<br>Central | Frank     | Blue Cross Blue Shield : Digital Sales Kit                                                   | <a href="#">Click here to join the meeting</a> | 30 Min   |
| 8/4/2022                         | 10:00 AM<br>Central | Fernie    | <b>NEW ***Blue Cross Blue Shield : Extra Benefits &amp; Optional Supplement Benefits</b>     | <a href="#">Click here to join the meeting</a> | 30 Min   |
| 8/9/2022                         | 10:00 AM<br>Central | Fernie    | Blue Cross Blue Shield : Virtual Selling & DocuSign                                          | <a href="#">Click here to join the meeting</a> | 30 Min   |
| 8/11/2022                        | 10:00 AM<br>Central | Danette   | Blue Cross Blue Shield : SEP Selling - Low Income Subsidy                                    | <a href="#">Click here to join the meeting</a> | 30 Min   |
| 8/16/2022                        | 10:00 AM<br>Central | Steve     | Blue Cross Blue Shield : Flex PPO & Open Access PPO                                          | <a href="#">Click here to join the meeting</a> | 30 Min   |
| 8/18/2022                        | 10:00 AM<br>Central | Woody     | <b>2023 Medicare Product Sneak Peek!!!</b>                                                   | <a href="#">Click here to join the meeting</a> | 30 Min   |
| 8/23/2022                        | 10:00 AM<br>Central | Daisy     | Blue Cross Blue Shield : Virtual Selling & DocuSign                                          | <a href="#">Click here to join the meeting</a> | 30 Min   |
| 8/24/2022                        | 10:00 AM<br>Central | Fernie    | <b>NEW!!! Blue Cross Blue Shield : Seamless Blue &amp; Help Me Choose Special Session!!!</b> | <a href="#">Click here to join the meeting</a> |          |
| 8/25/2022                        | 10:00 AM<br>Central | Frank     | <b>2023 Medicare Product Sneak Peek!!!</b>                                                   | <a href="#">Click here to join the meeting</a> | 30 Min   |
| 8/30/2022                        | 10:00 AM<br>Central | Victoria  | Blue Cross Blue Shield : Digital Sales Kit                                                   | <a href="#">Click here to join the meeting</a> | 30 Min   |
| 9/1/2022                         | 10:00 AM<br>Central | Woody     | Blue Cross Blue Shield - Servicing your Book of Business                                     | <a href="#">Click here to join the meeting</a> | 30 Min   |
| 9/6/2022                         | 10:00 AM<br>Central | Steve     | Blue Cross Blue Shield - Blue Access for Producer Portal                                     | <a href="#">Click here to join the meeting</a> | 30 Min   |
| 9/8/2022                         | 10:00 AM<br>Central | Danette   | <b>NEW ***Blue Cross Blue Shield : Extra Benefits &amp; Optional Supplement Benefits</b>     | <a href="#">Click here to join the meeting</a> | 30 Min   |
| 9/13/2022                        | 10:00 AM<br>Central | Jeannie   | Blue Cross Blue Shield : Online Enrollment Process                                           | <a href="#">Click here to join the meeting</a> | 30 Min   |
| 9/15/2022                        | 10:00 AM<br>Central | Victoria  | Blue Cross Blue Shield : Retail Producer Portal                                              | <a href="#">Click here to join the meeting</a> | 30 Min   |
| 9/20/2022                        | 10:00 AM<br>Central | Woody     | Blue Cross Blue Shield - Marketing Material & Supply Portal                                  | <a href="#">Click here to join the meeting</a> | 30 Min   |
| 9/22/2022                        | 10:00 AM<br>Central | Frank     | Blue Cross Blue Shield - Flex PPO & Open Access PPO                                          | <a href="#">Click here to join the meeting</a> | 30 Min   |
| 9/27/2022                        | 10:00 AM<br>Central | Steve     | Blue Cross Blue Shield : Online Enrollment Process                                           | <a href="#">Click here to join the meeting</a> | 30 Min   |
| 9/29/2022                        | 10:00 AM<br>Central | Daisy     | <b>2023 Medicare Product Sneak Peek!!!</b>                                                   | <a href="#">Click here to join the meeting</a> | 30 Min   |